SERFF Tracking #: WDAS-130797888 State Tracking #:

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

Product Name: JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

## Filing at a Glance

Company: Jefferson Insurance Company
Product Name: JIC Booking Path Amendment

State: District of Columbia
TOI: 09.0 Inland Marine

Sub-TOI: 09.0009 Travel Coverage

Filing Type: Rate/Rule
Date Submitted: 11/10/2016

SERFF Tr Num: WDAS-130797888
SERFF Status: Submitted to State

State Tr Num:

State Status:

Co Tr Num: JIC BP AMD PDP 2016 (R)

Effective Date 04/04/2017

Requested (New):

Effective Date 04/04/2017

Requested (Renewal):

Author(s): Shari Fryer, Kim Hiar, Felicia Williams

Reviewer(s):

Disposition Date:
Disposition Status:
Effective Date (New):
Effective Date (Renewal):

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

Product Name: JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

#### **General Information**

Project Name: JIC Booking Path Amendment Status of Filing in Domicile: Pending

Project Number: JIC BP AMD PDP 2016 Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 11/10/2016

State Status Changed: Deemer Date:

Created By: Felicia Williams Submitted By: Felicia Williams

Corresponding Filing Tracking Number: WDAS-130797887

#### Filing Description:

This filing is being submitted on behalf of Jefferson Insurance Company ("the Company"). The purpose of this filing is to introduce four new policy forms, a new letter of confirmation and a new optional endorsement that will be used with the Booking Path Travel Insurance Program filing that was approved on 06/11/2013 under SERFF Tracking number WDAS-129031883.

The new policy forms include the addition of three new benefits that will provide reimbursement for the cost to repair or replace real or personal property of a privately owned rental property, damage to sporting equipment, and sporting equipment rental coverage.

The Rules and Rates manual that was approved on 03/03/2015 under SERFF Tracking number WDAS-129931260 has been modified to include the addition of the new benefits. The modified pages of the Rules and Rates manual are included in this filing for your review. A redline copy of the Rules and Rates manual is attached to the Supporting Documentation tab for your reference.

If approval of this filing is received by January 31, 2017, the requested effective date is April 4, 2017. If approval is received on or after February 1, 2017, the requested effective date is June 6, 2017.

Unless otherwise informed, we reserve the right to alter the layout of the enclosed form (including spelling/grammatical errors, color, type face and font). Any alterations will be cosmetic in nature and will not affect the intent or meaning of the filed language. Furthermore, we understand that any changes that do affect the intent or meaning of the filed language will require us to submit a new filing to the state for review.

Please contact me if you have any questions. We appreciate your prompt attention to this filing and look forward to your early approval.

# **Company and Contact**

#### **Filing Contact Information**

Felicia Williams, State Filings Analyst II 9950 Mayland Drive Felicia.Williams@allianzassistance.com 804-281-6755 [Phone]

Richmond, VA 23233

SERFF Tracking #: WDAS-130797888 State Tracking #: Company Tracking #: JIC BP AMD PDP 2016 (R)

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

Product Name: JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

#### **Filing Company Information**

(This filing was made by a third party - worldaccess)

Jefferson Insurance Company CoCode: 11630 State of Domicile: New York 9950 Mayland Drive Group Code: 761 Company Type: Property and

Richmond, VA 23233 Group Name: ALLIANZ INS GRP Casualty

(804) 285-3300 ext. [Phone] FEIN Number: 13-5556470 State ID Number:

## **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: WDAS-130797888 State Tracking #: Company Tracking #: JIC BP AMD PDP 2016 (R)

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

**Product Name:** JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

#### **Rate Information**

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type: Neutral
Overall Percentage of Last Rate Revision: 0.000%

**Effective Date of Last Rate Revision:** 

Filing Method of Last Filing: Prior Approval

### **Company Rate Information**

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Jefferson Insurance Company	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%

SERFF Tracking #: WDAS-130797888 State Tracking #: JIC BP AMD PDP 2016 (R)

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

**Product Name:** JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

### Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Previous State Filing Number	Attachments
1		JIC Travel-Booking Path Rate Manual		WDAS-129931260	JIC Travel-Booking Path Rate Manual - VERSION J01XX- BPP4 - pp 1,2,5,7.1,13,18.pdf

#### **JEFFERSON INSURANCE COMPANY**

RULES AND RATES MANUAL FOR TRAVEL INSURANCE BOOKING PATH PROGRAM

**VERSION J01XX-BPP4** 

#### **Rule 1: Program Eligibility**

The rates and rules in this manual apply to pre-packaged products offered in conjunction with purchase of travel from a consumer-facing internet travel provider.

#### **Rule 2: Relevant Policy Form**

The following policy forms are available for use with this Program:

101-P-XX-02-101	101-P-XX-02-203
101-P-XX-02-102	101-P-XX-02-204
101-P-XX-02-103	101-P-XX-02-205
101-P-XX-02-104	101-P-XX-02-206
101-P-XX-02-105	101-P-XX-02-207
101-P-XX-02-106	101-P-XX-02-208
101-P-XX-02-107	101-P-XX-02-211
101-P-XX-02-108	101-P-XX-02-212
101-P-XX-02-201	101-P-XX-02-213
101-P-XX-02-202	101-P-XX-02-214

#### **Rule 3: Definition of Product**

A Product is defined to be a specified collection of coverages and covered reasons rated according to specific characteristics of the travel to be insured.

#### **Rule 4: Classification Adjustment**

Loss costs for Trip Cancellation and Trip Interruption coverages are adjusted based on travel classification. Rate Tables 12-18 identify the various classifications and classification adjustment factors.

a) According to the rating characteristics of the product defined in Rule 3., determine product-specific Rate Tables 12-18. Determine the classification factor for each travel classification in each product-specific rate table by taking the weighted

- b) Multiply the result in a) by the Primary Coverage Adjustment Factor from Rate Table 11, if applicable.
- c) Multiply the result in b) by the Collision, Loss or Damage limit divided by \$100 to determine the Total Collision, Loss or Damage Loss Cost.

#### **Rule 5.7: Other Coverages**

- a) Refer to Rate Table 10 for other available coverages and their base loss costs per limit values.
- b) For each coverage, multiply the base loss cost by the coverage limit divided by the appropriate unit of limit to determine the total loss cost.
- c) For Trip Inconvenience, multiply the result in b) by the Existing Medical Condition Coverage Factor from Rate Table 9, if applicable.
- d) Sum the total loss costs for each coverage rated in b) and c) to determine the Total Other Coverages Loss Cost.

#### **Rule 6: Fixed Expense Provision**

Identify the fixed expense provision in Rate Table 19.

#### **Rule 7: Variable Expense Provision**

Identify the variable expense provision in Rate Table 19.

#### Rule 8: Policy Premium (except when Rule 9., Rule 11. or Rule 12. applies)

The premium for an individual insured is determined based on the product's coverage loss costs and rating characteristics as follows:

- a) Calculate Total Product Loss Cost as the sum of the Total Loss Costs calculated in each of Rules 5.1 through 5.7.
- b) Calculate Product Classification Premium as:

Product Classification Premium = ------ (1 – Variable Expense)

c) Calculate the percentage rate for the Product Classification(s) as the result from b) divided by the average trip cost<sup>1</sup> for the characteristic(s) from the product-specific Rate Table 12.

<sup>&</sup>lt;sup>1</sup> If the product's Trip Cancellation limit is a fixed value unrelated to the trip cost, divide by the fixed value instead. If the product does not include Trip Cancellation, divide by the largest limit among the included coverages, or \$500, whichever is smaller.

#### **Rule 12: Property Damage Protection**

Products which include Property Damage Protection coverage will be rated according to the rules as shown below.

- a) Obtain the premium at \$3500 limit from Rate Table 22.1.
- b) Determine the limit for Property Damage Protection that is included on the product. Multiply the result in a) by the appropriate Increased Limit Factors for that limit from Rate Table 22.2.
- c) Round the result in b) to the nearest \$0.01. If Property Damage Protection coverage is the only coverage on the product, the result in c) is the total product premium and steps d) i) are skipped.
- d) If the product includes other coverages, rate them according to Rules 5 through Rule 8.b) Add the amount calculated in Rule 8.b) to the result in c).
- e) Calculate the percentage rate for the Product as follows: i) if the product includes Trip Cancellation, divide the amount in d) by the average trip cost<sup>3</sup> for the characteristic(s) from the product-specific Rate Table 12 OR ii) if the product does not include Trip Cancellation, divide the amount in d) by the Property Damage Protection limit as determined in b).
- f) If the product is offered as a Family Plan, multiply the result from e) by the Family Plan Factor from Rate Table 21.
- g) Round the result from f) to the nearest 0.25%.
- h) Multiply the result from g) by the individual insured's Trip Cancellation coverage limit. If Trip Cancellation is not included on the product, multiply the result from g) by the Property Damage Protection limit determined in b).
- i) Round the result in h) to the nearest \$0.01. The result is the total product premium.

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<sup>&</sup>lt;sup>3</sup> If the product's Trip Cancellation limit is a fixed value unrelated to the trip cost, divide by the fixed value instead.

# <u>Rate Table 10</u> Loss Costs for Other Coverages

Coverage	Loss Cost
Change Fee	\$0.102 per \$100 of Limit
Delayed Baggage	0.022 per \$100 of Limit
Flight Accident	0.010 per \$10,000 of Limit
Frequent Traveler/Loyalty Program	0.050 per \$100 of Limit
Lost, Damaged or Stolen Business Equipment	0.019 per \$100 of Limit
Lost, Damaged or Stolen Electronic/Sporting Equipment	0.025 per \$100 of Limit
Lost Ticket	0.102 per \$100 of Limit
Missed Connection	0.010 per \$100 of Limit
Travel Accident	0.050 per \$10,000 of Limit
Trip Inconvenience	0.100 per \$100 of Limit
Sporting Equipment Rental	0.053 per \$100 of Limit
Sporting Equipment	0.100 per \$100 of Limit

## <u>Rate Table 11</u> Primary Coverage Adjustment Factors

Benefit	Factor
Emergency Medical/Dental	1.600
Collision, Loss or Damage	1.020

# Rate Table 19 Expense Provisions

Expense Category	Amount
Fixed Expense	\$1.83
Variable Expense	69.0%

### <u>Rate Table 20</u> Second Chance Product

Adjustment Factor 1.800

Rate Table 21 Family Plan Factor 1.200

# Rate Table 22 Property Damage Protection

Rate Table 22.1
Premium at \$3500 of Limit
\$58.00

# Rate Table 22.2 Increased Limit Factors<sup>8</sup>

Coverage	Factor
\$100	0.13
\$1500	0.62
\$3000	0.92
\$3500	1.00
\$4000	1.23
\$4500	1.54
\$5000	1.69

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<sup>&</sup>lt;sup>8</sup> If the product has a limit not shown in the table, calculate the factor using linear interpolation.

SERFF Tracking #: WDAS-130797888 State Tracking #: Company Tracking #: JIC BP AMD PDP 2016 (R)

State: District of Columbia Filing Company: Jefferson Insurance Company

TOI/Sub-TOI: 09.0 Inland Marine/09.0009 Travel Coverage

Product Name: JIC Booking Path Amendment

Project Name/Number: JIC Booking Path Amendment /JIC BP AMD PDP 2016

# **Supporting Document Schedules**

Satisfied - Item:	Consulting Authorization
Comments:	
Attachment(s):	JIC TPA Letter-Signed 2016.pdf
Item Status:	
Status Date:	
Satisfied - Item:	A structural Contification (DRC)
Comments:	Actuarial Certification (P&C)
Comments.	MEMO. IIIO Traval Pastina Path. 40 0040 adf
Attachment(s):	MEMO - JIC Travel-Booking Path -10-2016.pdf Exhibits Combined.pdf
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	Not Applicable
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	Not Applicable
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Redline Rate Manual
Comments:	
Attachment(s):	JIC Travel-Booking Path Rate Manual - VERSION J01XX-BPP4- redline - pp 1,2,5,7.1,13,18.pdf
Item Status:	
Status Date:	



Administrative Offices 9950 Mayland Drive Richmond, VA 23233 Phone: 800.497.4602 Fax: 804.281.6727

Date: January 14, 2016

To: State Departments of Insurance

From: Robert Cavaliere, Vice President

AGA Service Company is hereby authorized to submit rate, rule, and form filings on behalf of **Jefferson Insurance Company**. This authorization includes providing additional information and responding to questions regarding the filings on our behalf as necessary.

Please direct all correspondences and inquiries related to this filing to AGA Service Company at the following address:

Product Development Department AGA Service Company 9950 Mayland Drive Richmond, VA 23233

Phone: (804) 673-1545

Fax: (804) 673-8300

Sincerely,

Date: January 14, 2016

Please contact me if you have any questions regarding this authorization.

Signature:

# Jefferson Insurance Company Travel Insurance – Booking Path Program Actuarial Explanatory Memorandum

Jefferson Insurance Company submits for your review this Travel Insurance – Booking Path Program filing. This filing includes the addition of three new benefits to our existing rate manual: Property Damage Protection, Sporting Equipment Rental, and Sporting Equipment. No other rules or rates in the currently approved manual are being changed at this time. These new benefits being added will not impact any existing policyholders and will have 0% effect on existing premiums.

Our selected premiums and loss costs along with analysis and support for our selections are described below.

#### **Rating Components**

#### 1. Base Premiums

#### A. Property Damage Protection

Exhibit 1 shows the derivation of the proposed Property Damage Protection premiums by limit. Jefferson Insurance Company has no underlying data upon which to base a rate selection; therefore, we have selected an initial rate based on an approved competitor rate filing. The rate selected is \$7.73 for \$100 of coverage with increased limits factors selected for other desired limits. The factors are then rebased to \$3500 coverage limit as shown in the exhibit.

#### 2. Loss Costs

#### A. Sporting Equipment

Exhibit 2 shows the loss cost estimates for Sporting Equipment Coverage. The loss cost calculations are based on countrywide cumulative claim and policy data from the program administrator. Selections are based upon the historical ultimate losses per \$100 of limit and competitor analysis.

#### B. Sporting Equipment Rental

Exhibit 3 shows the loss cost estimates for Sporting Equipment Rental Coverage. The loss cost calculations are based on countrywide cumulative claim and policy data from the program administrator. Selections are based upon the historical ultimate losses per \$100 of limit and competitor analysis.

### Jefferson Insurance Company Booking Path Program Property Damage Protection Increased Limits Factors Exhibit

(1)
Rate at
\$100
Tripcost
7.73

	(2)	(3)	(4)
Coverage Limits	Increased Limits Factors	Insurance Premium	Increase Limits Factors at Base 3500
100	1.00	7.73	0.13
1500	4.64	35.88	0.62
3000	6.88	53.15	0.92
3500	7.50	58.00	1.00
4000	9.20	71.10	1.23
4500	11.53	89.10	1.54
5000	12.69	98.10	1.69

#### Notes:

- (1) = Rate from Previously Approved Competitor Filing
- (2) = Selected Increased Limits Factors
- (3) = (1) \* (2)
- (4) = (3) / (3) at Base Limit 3500

#### **Jefferson Insurance Company**

**Travel Insurance** 

**Booking Path Program** 

(1)

04/2013 - 03/2014

Total

Sporting Equipment Loss Cost Analysis - Data evaluated as of 9/30/2014 (Rate Table 10 Support)

(3)

2,143

125,121

(2)

60

	Data	Data	Data	Data	description in Notes below	description in Notes below	(6) x (7)	(8) / (4) x 100
Departure Year	Claimants	Insureds	Total Coverage Limit (\$)	Paid Losses (\$)	Ultimate Losses (\$)	Trend Factor	Trended Ultimate Losses (\$)	Pure Premium (Per \$100 of Limit) (\$)
04/2009 - 03/2010	43	45,236	45,236,000	9,607	9,607	1.000	9,607	0.021
04/2010 - 03/2011	13	45,854	45,854,000	6,705	6,705	1.000	6,705	0.015
04/2011 - 03/2012	3	28,928	28,928,000	434	434	1.000	434	0.001
04/2012 - 03/2013	1	2,960	2,960,000	86	86	1.000	86	0.003

(5)

(6)

See source

16,831

(7)

See source

(8)

16,831

(9)

0.000

0.013

(10)	5-Year Average Projected Loss Cost per \$100 of Limit (\$)	0.013
(11)	3-Year Average Projected Loss Cost per \$100 of Limit (\$)	0.002
(12)	Credibility	0.235
(13)	Complement of Credibility	0.130
(14)	5-Year Credibility Weighted	0.103
(15)	3-Year Credibility Weighted	0.100
(16)	Selected Projected Loss Cost per \$100 of Limit (\$)	0.100

0

16,831

#### Notes:

- (2) = Claimants from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (3) = Insureds from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (4) = Total Coverage Limit from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014

2,143,000

125,121,000

- (5) = Paid Losses from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (6) = (5) x Loss Development Factor
- (7) = Trend Factors
- $(8) = (6) \times (7)$
- $(9) = (8) / (4) \times 100$
- (10) = Sum(8)/Sum(4) \* 100 for all 5 years
- (11) = Sum(8)/Sum(4) \* 100 for most recent 3 years
- (12) = Min(Sqrt((3) Total)/1082),1)
- (13) = Competitor Loss Cost
- (14) = (13) \* (1-(12)) + (12)\*(10)
- (15) = (13) \* (1-(12)) + (12)\*(11)
- (16) = Selected as 3-year indicated

#### **Jefferson Insurance Company**

#### **Travel Insurance**

**Booking Path Program** 

Sporting Equipment Rental Loss Cost Analysis - Data evaluated as of 9/30/2014 (Rate Table 10 Support)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
					See source	See source		
	Data	Data	Data	Data	description in Notes	description in Notes	(6) x (7)	(8) / (4) x 100
					helow	helow		

Departure Year	Claimants	Insureds	Total Coverage Limit (\$)	Paid Losses (\$)	Ultimate Losses (\$)	Trend Factor	Trended Ultimate Losses (\$)	Pure Premium (Per \$100 of Limit) (\$)
04/2009 - 03/2010	0	18,225	18,225,000	0	0	1.000	0	0.000
04/2010 - 03/2011	0	14,624	14,624,000	0	0	1.000	0	0.000
04/2011 - 03/2012	0	9,357	9,357,000	0	0	1.000	0	0.000
04/2012 - 03/2013	1	2,836	2,836,000	79	79	1.000	79	0.003
04/2013 - 03/2014	1	2,143	2,143,000	275	278	1.000	278	0.013
Total	2	47,185	47,185,000	354	357		357	0.001

(10)	5-Year Average Projected Loss Cost per \$100 of Limit (\$)	0.001
(11)	3-Year Average Projected Loss Cost per \$100 of Limit (\$)	0.002
(12)	Credibility	0.043
(13)	Complement of Credibility	0.055
(14)	5-Year Credibility Weighted	0.053
(15)	3-Year Credibility Weighted	0.053
(16)	Selected Projected Loss Cost per \$100 of Limit (\$)	0.053

#### Notes

- (2) = Claimants from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (3) = Insureds from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (4) = Total Coverage Limit from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (5) = Paid Losses from Company's Program Administrator data for departure years 04/2009 03/2014; data evaluated as of 9/30/2014
- (6) = (5) x Loss Development Factor
- (7) = Trend Factors
- $(8) = (6) \times (7)$
- $(9) = (8) / (4) \times 100$
- (10) = Sum(8)/Sum(4) \* 100 for all 5 years
- (11) = Sum(8)/Sum(4) \* 100 for most recent 3 years
- (12) = Min(Sqrt((3) Total)/1082),1)
- (13) = Competitor Loss Cost
- (14) = (13) \* (1-(12)) + (12)\*(10)
- (15) = (13) \* (1-(12)) + (12)\*(11)
- (16) = Selected as indicated

#### **JEFFERSON INSURANCE COMPANY**

RULES AND RATES MANUAL FOR TRAVEL INSURANCE BOOKING PATH PROGRAM

**VERSION J01XX-BPP4** 

#### **Rule 1: Program Eligibility**

The rates and rules in this manual apply to pre-packaged products offered in conjunction with purchase of travel from a consumer-facing internet travel provider.

#### **Rule 2: Relevant Policy Form**

The following policy forms are available for use with this Program:

101-P-XX-02-101	101-P-XX-02-203
101-P-XX-02-102	101-P-XX-02-204
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101-P-XX-02-105	101-P-XX-02-207
101-P-XX-02-106	101-P-XX-02-208
101-P-XX-02-107_	101-P-XX-02-211
101-P-XX-02-108	101-P-XX-02-212
101-P-XX-02-201	101-P-XX-02-213
101-P-XX-02-202_	101-P-XX-02-214
	101-P-XX-02-102 101-P-XX-02-103 101-P-XX-02-104 101-P-XX-02-105 101-P-XX-02-106 101-P-XX-02-107 101-P-XX-02-108 101-P-XX-02-201

#### **Rule 3: Definition of Product**

A Product is defined to be a specified collection of coverages and covered reasons rated according to specific characteristics of the travel to be insured.

#### **Rule 4: Classification Adjustment**

Loss costs for Trip Cancellation and Trip Interruption coverages are adjusted based on travel classification. Rate Tables 12-18 identify the various classifications and classification adjustment factors.

a) According to the rating characteristics of the product defined in Rule 3., determine product-specific Rate Tables 12-18. Determine the classification factor for each travel classification in each product-specific rate table by taking the weighted

- b) Multiply the result in a) by the Primary Coverage Adjustment Factor from Rate Table 11, if applicable.
- c) Multiply the result in b) by the Collision, Loss or Damage limit divided by \$100 to determine the Total Collision, Loss or Damage Loss Cost.

#### **Rule 5.7: Other Coverages**

- a) Refer to Rate Table 10 for other available coverages and their base loss costs per limit values.
- b) For each coverage, multiply the base loss cost by the coverage limit divided by the appropriate unit of limit to determine the total loss cost.
- c) For Trip Inconvenience, multiply the result in b) by the Existing Medical Condition Coverage Factor from Rate Table 9, if applicable.
- d) Sum the total loss costs for each coverage rated in b) and c) to determine the Total Other Coverages Loss Cost.

#### **Rule 6: Fixed Expense Provision**

Identify the fixed expense provision in Rate Table 19.

#### **Rule 7: Variable Expense Provision**

Identify the variable expense provision in Rate Table 19.

#### Rule 8: Policy Premium (except when Rule 9., Rule 11. or Rule 11.12. applies)

The premium for an individual insured is determined based on the product's coverage loss costs and rating characteristics as follows:

- a) Calculate Total Product Loss Cost as the sum of the Total Loss Costs calculated in each of Rules 5.1 through 5.7.
- b) Calculate Product Classification Premium as:

Product Classification Premium = Total Product Loss Cost + Fixed Expense (1 – Variable Expense)

c) Calculate the percentage rate for the Product Classification(s) as the result from b) divided by the average trip cost<sup>1</sup> for the characteristic(s) from the product-specific Rate Table 12.

<sup>&</sup>lt;sup>1</sup> If the product's Trip Cancellation limit is a fixed value unrelated to the trip cost, divide by the fixed value instead. If the product does not include Trip Cancellation, divide by the largest limit among the included coverages, or \$500, whichever is smaller.

#### **Rule 12: Property Damage Protection**

<u>Products which include Property Damage Protection coverage will be rated according to</u> the rules as shown below.

- a) Obtain the premium at \$3500 limit from Rate Table 22.1.
- b) Determine the limit for Property Damage Protection that is included on the product. Multiply the result in a) by the appropriate Increased Limit Factors for that limit from Rate Table 22.2.
- c) Round the result in b) to the nearest \$0.01. If Property Damage Protection coverage is the only coverage on the product, the result in c) is the total product premium and steps d) i) are skipped.
- d) If the product includes other coverages, rate them according to Rules 5 through Rule 8.b) Add the amount calculated in Rule 8.b) to the result in c).
- e) Calculate the percentage rate for the Product as follows: i) if the product includes

  Trip Cancellation, divide the amount in d) by the average trip cost<sup>3</sup> for the

  characteristic(s) from the product-specific Rate Table 12 OR ii) if the product does

  not include Trip Cancellation, divide the amount in d) by the Property Damage

  Protection limit as determined in b).
- f) If the product is offered as a Family Plan, multiply the result from e) by the Family Plan Factor from Rate Table 21.
- g) Round the result from f) to the nearest 0.25%.
- h) Multiply the result from g) by the individual insured's Trip Cancellation coverage limit. If Trip Cancellation is not included on the product, multiply the result from g) by the Property Damage Protection limit determined in b).
- i) Round the result in h) to the nearest \$0.01. The result is the total product premium.

<sup>&</sup>lt;sup>3</sup> If the product's Trip Cancellation limit is a fixed value unrelated to the trip cost, divide by the fixed value instead.

## <u>Rate Table 10</u> Loss Costs for Other Coverages

Coverage	Loss Cost
Change Fee	\$0.102 per \$100 of Limit
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Frequent Traveler/Loyalty Program	0.050 per \$100 of Limit
Lost, Damaged or Stolen Business Equipment	0.019 per \$100 of Limit
Lost, Damaged or Stolen Electronic/Sporting Equipment	0.025 per \$100 of Limit
Lost Ticket	0.102 per \$100 of Limit
Missed Connection	0.010 per \$100 of Limit
Travel Accident	0.050 per \$10,000 of Limit
Trip Inconvenience	0.100 per \$100 of Limit
Sporting Equipment Rental	0.053 per \$100 of Limit
Sporting Equipment	0.100 per \$100 of Limit

## <u>Rate Table 11</u> Primary Coverage Adjustment Factors

Benefit	Factor
Emergency Medical/Dental	1.600
Collision, Loss or Damage	1.020

# Rate Table 19 Expense Provisions

Expense Category	Amount
Fixed Expense	\$1.83
Variable Expense	69.0%

### <u>Rate Table 20</u> Second Chance Product

Adjustment Factor 1.800

Rate Table 21 Family Plan Factor 1.200

Rate Table 22
Property Damage Protection

Rate Table 22.1
Premium at \$3500 of Limit
\$58.00

Rate Table 22.2
Increased Limit Factors<sup>8</sup>

<u>Coverage</u>	<u>Factor</u>
\$100	0.13
<u>\$1500</u>	0.62
\$3000	0.92
\$3500	1.00
\$4000	1.23
\$4500	1.54
<u>\$5000</u>	1.69

<sup>&</sup>lt;sup>8</sup> If the product has a limit not shown in the table, calculate the factor using linear interpolation.